

BOMA Member Spotlight

Each month Greater Saint Paul BOMA will highlight a BOMA member. If you would like us to feature you and your company please email denise.jenkins@bomastpaul.org.



MARK SNYDER
Construction Results Corp.

I've been in the construction industry for 30 years. During summers in college, I worked as a construction laborer. I quickly realized that, while the pay was good, it was hard physical work. This helped keep me in college and I earned a Structural Civil Engineering degree

from the U of M in 1984.

While most Engineers work in design, I decided to go down the road less travelled and work in construction. I love to see changes and progress on construction projects on a daily basis and watch projects evolve from start to finish, rather than only work on the design of the projects on paper.

I grew up in construction. My father worked as an estimator & project manager in commercial general contracting. Growing up, I listened to many conversations about building and construction, and without a doubt this helped steer my career path.

After college, I started my career as a project manager building highway & railroad bridges in the Twin Cities and a hydro-electric power plant in Hastings. I then worked for a commercial general contractor for several years. I wanted to be a business owner, so I started my own general contracting company in 1999 and named it Construction Results Corporation. I'm very focused on achieving positive "results" in all my construction projects and know that this is important for my clients as well.

I joined St. Paul BOMA in 2003, and have enjoyed meeting and building relationships with building managers.

I've always loved the Twin Cities and have lived here my entire life. I grew up in Crystal, MN with an older sister, and two younger brothers. My youngest brother, John, is vice-president of Construction Results Corp.

I met the love of my life in college and have had 29 wonderful years of marriage. We share a strong faith, and we have been blessed with two sons.

Our first house was in Highland Park, where we started raising our two boys. We then moved to Plymouth in the early 90's and

have resided there ever since.

I obtained my single engine private pilot's license before we were married, and loved flying. But when kids came along, this hobby got replaced with our sons' sporting events and other more conservative (less risky) hobbies, like cycling, cross-country skiing, snowshoeing, photography and travelling.

Our older son, Adam, graduated from Gustavus Adolphus College in 2011 with a major in physics. He is married to a charming young woman and they currently live in St. Paul. Adam works at 3M. Our younger son, Mitchell, is entering his senior year at the University of St. Thomas pursuing a degree in psychology. Mitchell just returned from a study-abroad semester in Rio de Janeiro, Brazil. I am very proud of them.

Starting my own business came with many challenges and wasn't always an easy road. But I'm so grateful for all that I have learned in the process and how I've watched our company grow over 15 years. More than half of our business involves Tenant Improvement work. Our niche market includes renovation and remodeling construction projects, from small to large. We are proud to say that most of our work comes from 'word of mouth' referrals. Our tag-line is "Trusted Commercial & Industrial General Contractor," and we work hard every day to earn our clients' trust and respect.

We have a great office staff and many skilled field workers. We employ superintendents, carpenters, laborers and cement finishers. So, we can self-perform demolition work, sheetrock and carpentry work, and concrete work, which saves our clients both time and money.

One of my most recent and most memorable life adventures was this summer when my wife & I travelled to Europe. We took a "Rick Steve's" guided tour through four beautiful countries. We've never done a guided tour before, but this took all of the stress out of pre-planning and organizing the vacation. We would highly recommend this to anyone.

