

Member Profile: Mark Snyder

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Mark Snyder

President

Construction Results Corporation.

FAMILY:

I've been married for 26 years to my lovely wife (whom I've been a great "partner" in life) and have two sons. One son is a recent graduate of Gustavus Adolphus College and the other a freshman at St. Thomas University. I'm also blessed to have all of my family members (brothers, sister, parents, in-laws) all living in the Twin City area. We can't think of a better place to live

PATH INTO PROFESSION:

I graduated as a Structural Civil Engineer from the U of M. While most Engineers choose Design as a career path, I chose to follow the path of Construction, mainly because my Father was a Construction Project Manager, and I worked as a Construction Laborer during the summers while attending College. I worked for two other construction companies for 7 years each before deciding to start my own General Contracting Company in 1999. Our niche market is Commercial Renovation projects, Tenant Improvements and Structural Repairs. While owning and managing my own company takes an enormous amount of time and effort, I have never regretted the decision to start my own company.

RECENTLY COMPLETED PROJECT:

We recently completed a very challenging Renovation Project at Sea Life at the Mall of America. I enjoy complicated remodeling projects, and this was one of the most difficult in recent memory. Sea Life (formerly Underwater Adventures) is in the lowest level of the M.O.A. (2 floors below Street level). They wanted a complete renovation of their 25,000 sf Public Area in just over 4 months, and all while staying open for business each day! We worked closely with the Architects, the Clients & the Landlord to successfully complete this unique project on time. To ensure that all lines of communication stayed open, we had video web-conferencing meetings with the Client's Design team in the UK, the project manager in New York, us and the local client rep & local architect, and other specialty subs from California...so 9 am local time worked for everyone across these 8 time zones.

INTERESTING / CHALLENGING ASPECT OF THE JOB:

I have always liked to "figure out problems". So I most enjoy challenging construction projects with difficult schedules & working conditions; those that require me to "out-think" our competitors rather than just "out-work" them. I've always liked the quote, "The difficult we will do immediately; The impossible just takes a little longer".

IFMA CONNECTIONS:

My first IFMA meeting was a couple of years ago at Donaldson Company in Bloomington, where Paul Theisen spoke. I have known Paul and my company has performed several construction projects with him and his colleagues. So, I thought it would be interesting to learn more about Facilities Management other than the Construction perspective from which I always see it. I also have worked with Gary Glawe with the MN Twins and enjoyed his IFMA tour of Target Field.

RECENT GOOD READ:

I'm usually seen catching up on reading trade magazines or other business information related to my work life. I actually enjoy reading "technical" information as my "leisure" reading! I also read books that help strengthen my faith life and am currently reading the book How to Hear from God.

HOBBIES/INTERESTS:

Biking, cross-country skiing, snowshoeing, photography and traveling.

LITTLE KNOWN PERSONAL FACT:

I started my own Lawn Mower Repair business when I was 14 years old. I spent hours hunting for used lawn mowers at garage sales and flea markets. I repaired, painted and re-sold them. It was a valuable experience in life and reinforced my core values of self-motivation, persistence, and problem-solving.